

**Peso weakens**  
to 43.45 to \$1  
due to oil hikes

**Missing NDF peace**  
consultant found in  
Isabela military camp

**King of Swaziland**  
coming for state visit;  
he's known for 13 wives

**Cayetano delays**  
NBN-ZTE probe report,  
awaits JDV testimony

## DOJ clears Ayala firm in mall blast

By Lida B. Salaveria

NO OFFICERS OF THE AYALA FIRM THAT runs the Gloriosa 2 mall in Makati City will be held criminally liable for the explosion on Oct. 18, 2007, that killed 11 people. But the Department of Justice threw out the Ayala theory that a bomb attack had caused the blast.

The DOJ panel led by Senior State Prosecutor Ime Decena recommended the filing of criminal charges of reckless imprudence.

DOJ/CANAL 421

## Thai PM to supply RP with rice in friendship

THAILAND'S PRIME MINISTER yesterday assured the Philippines his government was willing to provide as much rice as the country needed. Agriculture Secretary Arthur Yap said.

President Manoyal Arroyo thanked Prime Minister Samak Sundaravej during talks at Malacanan on the first day of the THAI-2008

# PHILIPPINE DAILY INQUIRER

Friday, May 23, 2008

12 sections / Vol. 25 / No. 140 P18

## Cops kill 4 suspects in Cabuyao bank rob

By Nina Catherine Collaps  
Inquirer Southern Luzon

GNMP VICENTE LIM, 34; JUAN—four men believed to have been among the bank robbers who shot nine people dead last week in the First Commercial Banking Corp. (FCBC) branch in Cabuyao have been killed in what police authorities de-

scribed as two separate shootouts in Tacunan, Benguet.

Chief Supt. Roderic Padilla, Calabarzon regional police director and head of Task Force PDRG, said Benguet police encountered the four men on Wednesday afternoon and early yesterday in the course of

COMPAZ/421



POLICE intensely silence, gag and take out a pretender demanding the master of President Arroyo only meters away from the President herself at Thursday's closing rites of Region VI's Local and Peace Security Assembly at the Plants Courts Raccol Hotel.

# No stopping oil price rise

## Up all the way to new record high above \$135/barrel

By Ramon M. Domingo

ENERGY SECRETARY ANGELO Reyes yesterday called on the public to brace themselves for still higher fuel prices as world oil leaped to record highs above \$135 on runaway fears about tight energy supplies, rising global demand and a plunging US dollar.

London Brent crude hit a historic high of \$135.13 a barrel, while the benchmark New York light, sweet crude struck an all-time peak of \$135.09.

"This is the reality that we must face and act on," Reyes said, citing a forecast by investment bank Goldman Sachs that oil prices would average \$141 a barrel in the second half of this year and could top \$200 a barrel by 2013.

To mitigate the impact of the soaring oil prices, particularly as the transport sector, Reyes said the government was studying the possibility of a temporary import duty on crude oil and refined oil products effective June 1.

He said the rate would reduce

NO STOPPING/A21

## IPPs seek open access to power retail market

By Ramon M. Domingo

A GROUP OF INDEPENDENT POWER producers and distributors has asked the Energy Regulatory Commission (ERC) to allow interim open access to competition in the power retail sector and the slow progress in the privatization of government power plants.

The group includes Manila Electric Co. (Meralco), Philippine Independent Power Producers Association, Visayan Electric Co., Davao Light & Power Co., Clark Electric Distribution Corp. (CEDC), Cayetano Electric Power and Light Co., San Fernando Electric Light & Power Co. and Pampanga Electric Co. (Pamp).

IPP/ENR/A21



LIGHTS OUT The museum of the Armed Forces of the Philippines has been in darkness the past year, its exhibits like the repulsive uniform which Emilio Aguinaldo wore during the 1896 Revolution against Spain are fading rapidly. In the background (above), things go bump in the endless night. The museum staff have been waging a war against mold and fungi.

APR/2008

## AFP museum relics wasting in the dark

By Miko Diaz

FOR A YEAR MORE THE MUSEUM OF the Armed Forces of the Philippines (AFP) has gone without enough electricity to keep it well-lit and air-conditioned, endangering priceless artifacts like Gen. Emilio Aguinaldo's suitcases and hand-written letters of Apolinario Mabini.

The problem has yet to be fixed

since a transformer outside Camp Aguinaldo's AFP Theater, the building that houses the museum, broke down amid heavy rains on May 22, 2007, the report learned yesterday.

Lighting inside the museum was partially restored in October by tapping in to the power lines meant for the theater proper, but this temporary solution was not enough to run the museum's air-

conditioning systems as well.

"You can now smell the mold," museum administrator Elizabeth Dapitan said in an interview. Formerly employed at the Metropolitan Museum, Dapitan began working at the AFP Museum in July last year.

She recalled being assaulted by the mold as she entered the stepped in

AFP/ENR/IN 420

## Ex-SC justice quits Meralco post over row with Garcia

By Elizabeth Sanchez-Lassen  
and Dore Dumlao

FORMER SUPREME COURT JUSTICE Jose Virag has resigned from a temporary post as designated corporate secretary during the annual stockholders' meeting of Manila Electric Co. (Meralco) on May 27.

Virag, a management consultant of Meralco, said he wanted to avoid any misunderstanding with the board after facing criticism from board member Winston Garcia, president and general manager of the Government Service Transportation Systems (GTS).

In a May 21 letter to the Meralco board, a copy of which was obtained by the Inquirer, Virag, who is not a Meralco board member, wrote that Garcia called him up to tell him he had been named in his responsibilities as "corporate secretary," Virag said.

Virag said that in a special meeting on May 15, the Meralco board requested him to act as corporate secretary during a board meeting set on May 28 and during the company's annual stockholders' meeting on May 27.

"I respectfully expressed my strong reservations but at the insistence of the board, I reluctantly agreed but only to act as the secretary of the meeting of

ENR/CANAL 421



RECORD NUMBERS David Cook beats the other David (Archuleta) by 12 million votes out of the record 17.5 million cast by viewers. (More photos on A1, A13) <

## Cook 'American Idol' by surprise landslide

LOS ANGELES—FOR AN "American Idol" season so flat and lifeless, the end was exciting. Its host, David Cook, virtually body-slammed last prodigy David Archuleta in a surprising landslide, capping an overpriced finale killed with big stars and polished performances.

All that, and the imperious Simon Cowell was reduced to apologizing to Cook for snoring last on an abscissa in Archuleta's night before.

It was not Cowell's critique of Tuesday's performance that had limited influence. Cook, 25, from Blue Springs, Missouri, won against Archuleta, 17, of Mauney,

Utah, by a margin of 12 million votes out of the record 17.5 million cast by viewers.

Cook was overjoyed with emotion, breaking toward the stage after his name was announced. When he stood up, his eyes were filled with tears, the second time in so many nights that the usually gray-eyed beaver had broken down.

"The rule here has been pretty men," Cook said to a chorus of reporters' laughter. "You couldn't write this—or maybe you can."

Tuesday, Cook refused to bow to the conventional during his

COOK/421



## Lose weight, make peace is Middle East diet group's mantra

JERUSALEM—THERE'S IT: THE WEEDY weight-in, the lips are healthy cracking and the chit-chat between women about overly keds or wafel halvichas.

But this is a liberating group with a difference. Half its members are Palestinian, half are Israeli and the aim is to foster dialogue through a common belief with weight.

"I never felt good about myself and my body, and that's something that women at

LOS/ENR/421





# Swaziland king arriving today

By Christine D. Amador

**THE KING OF SWAZILAND**, the last African monarch, is arriving today to spend the day at the Philippines, the last day of his reign.

Swaziland is a small country, a small kingdom, the last of its kind in the world, said Malabanan.

The king will land in Cebu late today and head for

Manila on a private visit.

On Monday, his nine-day visit will begin with a meeting with President Macapagal-Arroyo in which the two will discuss the state of the world, particularly in the fields of trade and higher education, as well as relations in the international arena, a Palace spokesman said.

President Arroyo will host a state banquet in the Malacañan Palace in Manila during the evening.

"The state visit is expected to yield positive agreements on economic, scientific, technical and cultural cooperation and the establishment of bilateral cooperative mechanisms," said

the Palace spokesman.

The king is also set to meet with Philippine and Israeli businessmen to discuss trade and investment opportunities.

In the king's party are his brother Prince Lashodinda and his sister Prince Madibane. Others include Chief Magistrate Mkhobela of the Swazi Royal Court and Swaziland Minister of Education Mkhobela.

Swaziland is a landlocked kingdom in southern Africa with a population of 1.2 million. The Philippines and Swaziland have had diplomatic relations since 1978, Malabanan said.

## CHR: No to death penalty

NOVEMBER 2003

Constitution on Human Rights. The Commission on Human Rights expressed opposition to the proposed ratification of the death penalty following the report of the Commission on Human Rights.

"We are not in favor of the death penalty," said the Commission, adding that the proposed ratification of the death penalty must be postponed.

She noted that an additional panel could show that the death penalty has decreased crime in the country since it was ratified in 1993.

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# CELEBRITY BODY SECRETS

Nowadays, celebrities are opening up about the weight-loss secrets they've gone through to get their noticeably slimmer bodies. Was it lipos? Did they take pills? Dieted like crazy? Find out!

**BEFORE**  
126 LBS

**POST-BABY BODY:**  
Dawn Zaldar

Even if she wanted to, Dawn couldn't shed off the post-pregnancy pounds through the traditional means. She did resort to fat reduction treatments (FRT) which help surgically burn the excess fat to lose those extra pounds. Since then, she underwent treatments of Ultrasaph, the machine known "lipos without the lipos," which uses ultrasound technology to target the fat cells from outside the body and eliminate them through natural processes. The results are amazing, without the marks or scars that other surgical procedures leave on the body.

**AFTER**  
146 LBS

**BEFORE**  
181 LBS

**OVERALL DOWNSIZING:**  
Aika Mervino

Though she had gone through liposuction to the face, Aika Mervino knew for sure that she was a 2 size too big. But when she stepped on the scale, she found out she was still 181 lbs. She decided to try Ultrasaph, a non-surgical treatment that removed the stubborn fat under the arms and under the breasts. As a result, she lost 181 lbs and became a 2 size smaller.

**BEFORE**  
26.5" waist  
132 LBS

**WAIST-REDUCTION:**  
Carlene Aguilar

The former beauty queen transformed from her brawny figure to a full-figured 21.5-inch-waist body as a result of her pregnancy. How she lost 4 and a half inches on her waist, as well as the extra body fat in a quick 2 months, proved to be no common feat, but a result of her religious aversion of FRT, Ultrasaph, and another Ultrasaph to "burn off" and scrub her waist back to booty queen form.

**AFTER**  
31.5" waist  
150 LBS

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## LOWER COST OF ELECTRICITY IS THE NEED OF THE TIMES

Electricity Rates in Manila Must Go Down  
The challenge is for MERALCO to rise to the occasion.

Mahal Ko Bayan Ko, an advocacy group for good governance and responsible citizenship, strongly supports the government's initiative to call on MERALCO to lower its electricity cost. LOWER COST OF ELECTRICITY IS THE NEED OF THE TIMES.

### A Public Utility Company Is Not Just Another Company.

It supplies ELECTRICITY that is vital to our daily life, to our community, to our economy and to our country. Lower electricity cost attracts investments which makes us competitive with our ASEAN neighbors and thus create more jobs.

We stand by the government's efforts in its on-going investigation of everyone concerned in the energy sector. We commend the act of President Arroyo in the lowering of National Power Corporation's generation charges to MERALCO.

### We support the following petitions to the Energy Regulatory Commission:

1. That Meralco should not purchase electricity during peak hours from the Wholesale Electricity Spot Market – because the higher cost of buying during peak hours is being passed on to consumers.
2. That Meralco should not be allowed to charge its consumers the losses incurred by its system
3. That the National Transmission Corp should give households and power-intensive industries beneficial rates for the cost of power distribution – to ensure overall lower electricity rates.

We likewise join calls for the break-up of monopolies like MERALCO, similar to the water utility and the telecommunications industry by private investors – NOT government.

It is time that the electricity business be made more socially-responsible and attuned to the developmental goals of the entire country.

Now is the time to practice the Pinoy virtue of PAKIKIRAMAY.

**WE APPEAL TO MERALCO to rise to the challenge... to the need of the times – LOWER THE COST OF ELECTRICITY.**

*[The following section contains numerous handwritten signatures and names, mostly in cursive script, supporting the petition.]*



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# Alternative to violence: Running priest extols 'Ka Bel'

**REPORTER: RICHIE P. ROBERT**  
Baton recently visited the late *Angkor* party list Rep. Crispin Beltran, and said that by his life and death, he offered a new alternative to the "violence of greed and power."

"When the rest of society seems to capitulate with either powerless violence and apathy, or violent thoughts, feelings and language from 'about to die,' 'basta' and 'veneno de la boca,' a man dies and immorally, in death, offers an alternative to violence: voluntary poverty and simplicity," he said in an e-mail message.

Bryen, now with the Hong Kong-based Human Rights Commission, said that Beltran left "a legacy of extreme dislike and constant warnings" for said a poor and simple

politician. He died rejecting his own belief that he did nothing wrong and was being served, "he said."

## Challenge

"Ka Bel's fall was a brief violent episode that ended one life but unleashed a challenge which may yet be the solution to the currently out-of-control violence of greed and power," he added.

Beltran, 75, who championed workers' rights throughout his life, died on Tuesday from injuries after falling from the roof of their house while crying in despair.

Bryen, who recalled meeting Beltran in several prison rallies of the urban poor, said that by his simple life and manner of death, Beltran was sending a message that their current beliefs, ideas and ideology



ITIMAHES produces the likeness of Crispin Beltran outside the church on Tabacoan where he lived his

"Workers are quickly losing faith, confidence in anti-Corruption and reform cannot be sought. Instead, we a military but more a simple and poor man is pointing by, no less concerned and committed to changing and rejecting the superfluity, legitimizing identity and their brutality

of the law and worship of power and wealth," he said.

## 'Passing by'

"The simple, poor, man and driver turned worker leader is passing by. I value him and more I allow him to challenge and even change me to be simpler and poorer for a brief, but violent and more just Philippines," he added.

Beltran's legacy has not been lost on his colleagues, who not only mourned him but also agreed to give financial aid to his grandchild, Isabella.

South Cotabato Rep. Isabella Canadio on Wednesday night moved that all members of the House shed one P1,000 each for the family of their deceased colleague. This was unanimously approved.

**Passing the bat**  
This concept of the P1,000 due the monthly labor contribution from its 20 members, she said.

The resolution would cover the unpaid hospital bills of Beltran, as well as his funeral expenses, including the cost of transporting his body to Alalay ng Buhay to Marikina, according to Canadio.

"This is small compared to his contribution to Congress and to the Filipino nation," she said in a phone interview adding, "His family needs it more than anyone else in Congress at this point in time."

Canadio also appealed to her fellow colleagues to give more to the family of Beltran, who was the parent in the chamber and lived in a mangrove house in San Jose del Monte, Bulacan until his death.

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# Lawmakers say they're keen on extending CARP

By T. Maguila

A CONSENSUS IS GROWING AMONG legislators for and against CARP, including the life of the Comprehensive Agrarian Reform Program (CARP) before Congress adjourns in regular session—and introduce reforms in the program later.

Both administration and opposition congressmen have agreed in principle to approve House Bill No. 4977 before the first regular session of the 14th Congress ends on June 12, Senate Rep. Margalit Aguirre said yesterday.

"Yes, there's a consensus to pass it," Aguirre told reporters after a press forum.

Senate Rep. Jacinto Salas and Senate

Committee Rep. Danilo Concepcion said there was an agreement among lawmakers to pass 4977 before Congress adjourns, and pass a separate bill for reform in the second regular session.

"Definitely, the House is set on passing the CARP extension," Concepcion said yesterday.

But's chairman of Congress announced passed to pass the measure before CARP specifically to land acquisition and distribution (LAD) component, expires on June 18 after 30 years on the law books.

## Over i-Mha to go

Some 3.1-million hectares of agricultural land remain to be distributed to other farmers throughout

the country.

The 4977 seeks to extend the LAD by five years, appropriate at least P100 billion to cover the extension, and increase the allocation for support services for farmers from 21 to 40 percent of CARP funds.

Aguirre, a member of the House committee on agrarian reform, said even lawmakers critical of CARP had agreed to approve the measure.

"There's a private group who had told CARP was ineffective and wanted substantive changes made to it. In this instance, Cebu Rep. Paolo Garcia has many ideas about that. He's willing to have it extended, and immediately after that, we will dwell on the more substantive amendments," he said.

Some lawmakers among the lawmakers are keen on introducing amendments to CARP such as allowing farmers to be used as collateral for loans and changing sugar and agricultural revenues from CARP revenues.

## Senate may be problem

But even if CARP is extended by the House, the Senate may not be too accommodating after Sen. Juan Antonio and Sen. Dennis Rodillo said there were no need to extend the program.

"That's the position of the Senate... as we have a problem there," Aguirre said. "Thirty-seven Catholic bishops, meanwhile, called on Congress to not beyond the imperfections of the program, its relevance and extend CARP possibly to 40 years to complete the distribu-

tion of the land they had yet to be distributed to farmers.

## Bishops weigh in

Congressman Atty. General Antonio Ledesma, chair of the Catholic Bishops' Conference of the Philippines National Board Congress is executive committee, said at yesterday's celebration of CARP 30th anniversary that while the CARP did not have the leading role in the issue, it was looking to "total support" under issue.

"We kind out must support to CARP extension despite the more provided limitations. But this will be the challenge to make further reforms to the law," Ledesma said.

With a report from Beverly E. Mariscal

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# PRESIDENT GLORIA MACAPAGAL-ARROYO PUSHES POWER REFORMS ANOTHER STEP FURTHER WITH ENDORSEMENT OF INTERIM OPEN ACCESS

Proposals to amend the Electric Power Industry Reform Act (EPIRA) were filed in both houses of Congress with the view to accelerating retail competition and open access by lowering the required privatization threshold and removing the requirement for the TRANSCO concessionaire to secure a Congressional franchise. Such efforts were opposed by power industry participants and other significant sectors in the Philippine business community. While it was conceded that the intentions underlying the foregoing legislative initiatives are indeed commendable, serious apprehensions were expressed that introducing basic legislative changes at this point in time when the positive results of the EPIRA's reforms are beginning to take shape may only negate the momentum that has already been achieved. Moreover, the tedious and potentially disruptive process of amending the EPIRA may create considerable uncertainty among present and prospective investors which could slow down the privatization process that has picked up speed in the last 18 months, erode the gains of the last few years, and create an impression that the Philippine power sector is not serious about reforms after all.

In the meantime, industrial and other large power consumers have requested that the implementation of retail competition and open access be accelerated within the framework of the EPIRA. In response to the clamor, the option to directly choose the power supplier that can give the most reliable service at the most competitive rates was granted, initially, to large power consumers. The DOE continues to address this concern by continuing to explore other initiatives that will enable a greater number of consumers the same opportunity of choice.

During the Energy Summit held in January 2008, President Arroyo emphasized the need to take action and introduce the early implementation of open access to mitigate the high cost of electricity which is affecting Philippine competitiveness in the world market and hurting the country's ability to attract more business. In this regard, she urged that industry players, particularly private generation companies and distribution utilities, should cooperate to find solutions to implement accelerated open access.

In answer to this call, a number of electricity industry participants have expressed their willingness to voluntarily implement retail competition and open access notwithstanding the non-fulfillment of the pre-conditions imposed under Section 31 of the EPIRA. There is an emerging view that open access can be implemented early and still be consistent with the policy intent of EPIRA. Mitigating measures and other similar safety nets will, however, have to be established before Interim Open Access can be implemented, to ensure that there is a level-playing field with sufficient participants in a truly competitive market where no dominant players can enjoy undue advantage.

## In Agreement:

 Gloria Macapagal-Arroyo President of the Philippines (2001-2010)	 Noli de la Rosa Vice President of the Philippines (2001-2010)	 Juan Ponce Enrile Speaker of the House of Representatives (2001-2005)	 Juan Ponce Enrile Senate President (2001-2005)
 Eduardo Ermita Secretary of Energy (2001-2005)	 Chairman of the EPIRA Board	 Chairman of the EPIRA Board	 Chairman of the EPIRA Board
 Chairman of the EPIRA Board	 Chairman of the EPIRA Board	 Chairman of the EPIRA Board	 Chairman of the EPIRA Board
 Chairman of the EPIRA Board	 Chairman of the EPIRA Board	 Chairman of the EPIRA Board	 Chairman of the EPIRA Board

**The electricity industry will soon be empowering eligible consumers to choose their supplier of electricity in a competitive environment.**





# Cook 'American Idol' by surprising landslide

By [Name]

Three young men, with Collective Soul's "The World I Live In" as his pick for winning song, the other song "Gimme 3 Minutes" from What Is Looking for? and the power ballad "Dimes Run" by the band from the song-writing competition's semi-finalist. In the judge Simon Cowell's decision, Cook's decision had such him and told Archuleta that he'd scored a "breakout" in the hosting circuit performance finale.

But just before the winner was announced, Cowell said he was not ready to decide. He offered Cook an apology. (The related story on Page A23.)

## Record 97.5M audience vote

Archuleta had completed all music that, while the talent was still this year, the entertainment system dropped... and ratings had no, for a more average of about 8 percent.

But the final contest turned that tide, with Cowell's pick "Sunday" down 2 percent over last year, the network said.

That provided a boost with a record 97.5 million audience vote cast by phone and text. Last year's total vote was 74 million.

## Bookies picked Cook

While Archuleta was crowned with prize by the judges all season, online bookies and showmen kept the odds with Cook. One website, which tracks bets signals on the separate phone lines dedicated to each contestant, projected him the winner early Wednesday morning.

By now "Idol" enthusiasts, being selected to be the search for the greatest for Cook, whose big and really only and ability to work the camera with a confident pose (despite his nervousness) were the reason for his success. Archuleta was the favorite who consistently landed the show's judges and doubled remaining prize line. He would have been the youngest "Idol" ever if he'd won, beating last year's winner Justin Guarini by two days.

The network seemed to find the emotion the show brought him overwhelming, often appearing to be speechless in the face of praise, but he was consistently professional enough, with little more and just the best of his charm and smile.

## Stage father

Archuleta also became the focus of controversy when his father, Jeff, was reportedly getting too heavily involved in his son's rehearsal and was asked by the show's producers to back off.

Archuleta made the most of his smooth voice on Sunday with Don Jeter's "Don't Let the One Go Down on Me," the popular, soul ballad "In This Moment" and a rap from earlier in the season of John Legend's "Imagine."

After learning Wednesday that he'd lost, Archuleta appeared cheerful and smiling, joking Cook and giving in non-speak after performing with Ryan Adams ("That was really cool," he said, playfully).

"I just believe I made it this far. I didn't think I would make it past the first round, for the sake of," Archuleta said.

Asked about his plans, the teenager said he would try to keep education in the mix because of the uncertainty for anyone of a lasting music career.

"People can have a few years of performing," Archuleta is now so confident that, he said.

## Songs from runners-up

During the show, viewers got songs from runners-up including Bryan Marston, who danced with Cook as his song "Waiting for You," and a solo on "Blindfold" by the band from Justin Guarini.

Other "Idol" winners and semi-finalists performed Cook with G3 Top, Archuleta with the band, Bryan Adams with the rap hit, and the band from the rap hit, and the band from the rap hit.

"Singer looks so much better than Cowell," Archuleta said backstage, referring to host Simon Cowell.

"The Anna Kendrick, got the stage to themselves for a performance, George Michael wrapped up the night, and was joined onstage by all 12 finalists for a medley of his hits.

## 'Still a champion'

Cook said it was an honor to share the stage with Archuleta, who Cook said had been his friend at 17 "I know what it is to be with it."

When Cook told the "Idol" site he was still a champion.

"I actually walked into this with no expectations and I'm walking out of it with no expectations. This show is a springboard," he said. "This is still a champion."



MOMENT OF TRUTH David Archuleta (left) and David Cook (center) wait to hear Ryan Seacrest announce the winner of "American Idol" during the season-10 finale on Wednesday May 21, in Los Angeles.



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Simon says  
sorry, admits he  
was disrespectful

Michael, Summers,  
Adams light up finale

Naah...of Crossing Hills and Wash-  
burn—praised White Buckings and pro-  
claimed that the fifth-place finisher was ready  
to go the next week. Before Cook was crowned  
as the least "chub" winner, Naah said he  
thought spectators would take home the title  
because he "passed his heart and soul" into  
his rendition of "Smother" during Tuesday's  
and Wednesday shows.

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# P14 wage hike in CL an insult, labor leaders say

By Tina Dizon  
Inquirer General Labor

**Insult to Constitution.**  
With the advent, a worker can buy only a cup of noodles and a pack of instant noodles, according to Raulo Pajala, chair of the Managangren para sa Sibabayan ng Bayan (Mababayan).

The P14 combined the P5 in-

crease in basic wage and the 10 percent of last year's P9 in de-  
lay of living allowance (Cala), a copy of wage order No. 14 issued by the Regional Tripartite Wages and Productivity Board (RTWPB) on May 21 showed. It also represented a P13 daily cost.

The wage increase can actu-  
ally amount to P13,000 if 10 per-  
cent of wage-related benefits, like holiday pay, were factored in, according to Industrial La-  
cations, registered director of the Department of Labor and Em-  
ployment and leased chain  
that Pajala said the real

amount of P24 was less than a  
quarter of the cost of living of  
wages and salaries as of the last  
wage order in September 2007.  
Workers in General Linares  
between P75 and P100 due to  
increase in the price of basic  
necessities, Pajala said, on  
Makabayan, said said,  
would combine to price for a  
20-percent increase on the last  
wage increase through an ex-  
ecutive order pending legisla-  
tion in Congress. "If govern-  
ment officials do not want  
that, they should not back the  
price of gasoline and food  
items to pre-July 2007 level,"  
he said.

Angie Ladera, chair of the  
Workers Alliance in Central La-  
cations, said the recent order  
showed the wage board was  
"clearly an imposition of cap-  
itulation and subservience to  
the demands of workers to  
be just wages."  
Labor representatives in the  
board—Raulo Pajala of the  
Tripartite Union Congress of the  
Philippines and Raulo Pajala  
of the Federation of Free Work-  
ers—disputed. "[The] amount  
of increase is insufficient and  
they should be no compromise,"  
they said. In fact, he stated in  
the order.

Wage Order No. 14 on the  
following basic wage and cost  
in Pangasinan, Pampanga, Tarlac,  
Bataan, Zambales and North  
Cebu.

◆ P24 daily for non-agricul-  
tural workers in industries with  
total assets of P50 million or  
more and P24,200 for those with  
less than P50 million assets.  
◆ Workers in plantations are  
entitled to get P22 and those  
in non-plantation, P20.  
◆ Employees in hospitals  
with 20 or more beds get P20,  
and those in less than 20 beds,  
P20.  
◆ Retail and service compa-  
nies with 10 or more workers  
are entitled to get P20 and those  
with less than 10 workers  
must pay P20. Cottage and  
handcraft employees get P20.  
In Agribusiness, the rates are P22  
for non-agricultural workers,  
P20 for plantation workers  
and P15 for non-plantation  
workers.

Those in retail and service  
firms with personnel of not  
more than 10 workers get P20.  
Cottage and handcraft workers  
must be paid P20.  
Elizabeth Torres, wage board  
secretary, said the order was  
still subject to confirmation of  
the National Wages and Productiv-  
ity Commission on May 30.

Manila-based in Central La-  
cations showed compliance rates of  
81.4 percent in general labor  
standards and 70.3 percent in  
minimum wage payment, a  
DOLE report showed.

A total of 366 decreased firms  
had almost from 2007 to June  
2008, displacing 15,800 work-  
ers, the report said.

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to advance  
the NU Breed



## Vice mayor of Iloilo town shot dead while jogging

By Hector P. Rivera  
Inquirer Iloilo

**ILIGIT CITY—TWO UNIDENTIFIED** men in a motorcycle shot  
dead the vice mayor of Iloilo  
town in Iloilo province while he  
was jogging along his town's  
national highway at dawn, police  
said.

Now Mayor Ramon Raje  
said on the spot from his bul-  
let wounds, including one in  
the head, before he died. Police  
said the vice mayor died in the  
city.

Raje, who was supposed to  
start his jog at 5:30 a.m., was  
being escorted by his security  
guard, said a police source in  
the city.

Raje, who was supposed to  
start his jog at 5:30 a.m., was  
being escorted by his security  
guard, said a police source in  
the city.

Police said the gunman  
tripped to front of Raje, who  
was on his way to his jog. He  
was shot in the back, and  
then he fell to the ground.  
Police said the gunman was  
shot in the back, and then he  
fell to the ground.

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# No stopping oil price rise

By Kenneth L.

The price of diesel by at least \$100 more per liter—a minimal impact on pump prices when oil companies have been jacking up by 1% per liter every week during this month.

As a long-term measure, buyers need to start looking for a "break deal" by the transport sector (that could lower fuel costs) alternative fuels like compressed natural gas and hybrid petroleum gas.

## Up all the way

With gas and oil prices setting new records nearly every day, many analysts are beginning to wonder what could stop prices from rising. There are technical signals in the futures markets, including price differences between near-term and longer-term contracts, that could mean prices will fall.

But such demand for oil is growing in the developing world, and it is not in sight to supply petroleum in producing countries such as Nigeria, few analysts are willing to call it an oil market rally.

"Prices are going to rise further... They are up all the way," said Gerard Hughes of Fuel Price Consulting in England.

David Moore, commodity strategist with the Commonwealth Bank of Australia in Sydney, said the upward trend for the market "is very bullish at the moment."

## US inventories fall

"The US dollar was weaker last night, and also the US EIA [Energy Information Administration] report showed an unexpected decline in US commercial crude oil inventories, so there's a combination of factors pushing the oil price higher," Moore said.

Crude prices blew past \$130 on Wednesday amid concerns about demand, supplies and a weaker dollar, and then prices just kept going up. The price rise accelerated when the US Energy Department's Energy Information Administration said US crude inventories fell by more than five million barrels last week. Analysts had expected a modest increase.

Last Thursday's economic figures, light, sweet crude for July delivery was up \$1.71 at \$134.80 a barrel in electronic trade on the New York Mercantile Exchange.

The contract had earlier hit a trading record at \$135.00 a barrel after rising \$4.19 during Wednesday's three sessions on an oil at \$132.17. The oil market price marked crude's largest one-day price advance since March 26.

Some analysts say crude has been boosted in recent days by especially strong demand for diesel in China, where power plants in some areas are running desperately for fuel and coal. In the Gulf, the region is relying on diesel generators for power.

## Agree oil fields

Also, the Wall Street Journal reported on Thursday that the Bahrain-based International Energy Agency (IEA) is in the middle of its first attempt to competitively assess the conditions of the world's top 100 oilfields.

At several points, the IEA has produced that supplies of crude and other liquid fuels will be pretty tight to keep pace with rising demand, supplying 1.6 million barrels a day by 2020, up from

around 87 million barrels a day currently.

Now the IEA is worried that rising oil fields and diminished investment mean that "future crude oil supplies could be far tighter than previously thought."

The agency believes that oil companies may have to struggle to replace 1.6 million barrels a day in production over the next two decades, the newspaper reports.

That view has been echoed by many analysts watching the rising worldwide string of oil price records.

## Structurally tight

"The market is really structurally tight... oil demand is not growing that fast, but supply is constrained," said Victor Boone, an energy analyst with Petrolia in Seattle in Washington.

In its weekly report, the US Energy Information Administration said gasoline inventories fell, which took the market by surprise as well. Inventories of oilfields, which include heating oil and diesel, had one less than analysts had expected.

In Asia, the dollar has gained slightly from overnight levels, but the US economy is still showing a downward bias that hasn't changed.

Investors are hard on commodities such as oil as a hedge against inflation and a weak dollar. They pour into the crude futures market when the greenback falls. A month before the market's oil hit its peak, it was in a bearish mood.

Many investors believe the dollar has been the main trigger for the market's oil price rise.



costs have helped oil's rise from about \$40 a barrel a year ago.

## Bullish factors

"All the focus is on bullish factors. You simply have to believe the trend and buy now," said Victor Kopylov, an analyst at Russian Asset Management in Tokyo.

"You really cannot forecast how much further the market will rally now. All I can

say is the market will continue to rise," Kopylov said.

Moore, however, said his bank's expectation "is that oil prices will ultimately fall back from current levels over the course of this year... the likelihood is that we'll have oil prices reaching at what would be considered a high level by the standards of a couple of years ago by some time yet."

BNP reports by AP/Wide World Photos



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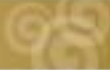
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# The World

## Israel, Syria announce talks on peace treaty

**JERUSALEM—ISRAEL AND SYRIA ANNOUNCED** on Wednesday that they were engaged in negotiations for a comprehensive peace treaty through Turkish mediators, a sign that Israel is hoping to halt the growing influence of Iran, Syria's most important ally, which sponsors the anti-Israel groups Hezbollah and Hamas.

Senior Israeli officials from Prime Minister Ehud Olmert's office and their Syrian counterparts were in Istanbul, Turkey, on Wednesday where both camps had been staying separately, an undisclosed location, since Monday. The negotiations should be between the two, Syria and Israel have not negotiated since 1974 in eight years.

Syria's motives are clear: It

wants to regain the Golan Heights captured by Israel in the 1967 war and to establish a relationship with the United States, which it accuses of not doing enough with Jerusalem. The Israeli, which has watched the Palestinian group Hamas take over Gaza and gain power in the West Bank, and the Lebanese group Hezbollah display a new power in Beirut, Lebanon, is nervous about an effort to pull Syria away from Iran could provide economic benefits. The

American government opposed Israeli-Syrian negotiations because they feared that such a negotiation would reward Syria at a time when the United States is seeking to isolate it for its backing of Hezbollah and its meddling in Lebanon. Both administrations and Israeli officials said. The United States

yielded when it became clear that Israel was determined to go ahead, they said.

The talks were less than a week after President Bush, speaking to the Israeli parliament, warned a side by side with "terrorism and radicals."

The Turkish prime minister, Recep Tayyip Erdogan, has been working on convincing negotiators for some time, an official in his office said, including holding phone conversations with leaders on both sides, and

assigning a special envoy to handle the diplomatic task, and forth. The fact that meetings were being exchanged has been public, but a couple of months, because of official tight

## Seesaw battle with Taliban makes Afghan stability a distant goal

**KABUL, MAY 20 (AP)—**U.S. and NATO forces have moved into every village in this district to weaken Afghanistan. American forces refused to allow them out in the morning, people here say. By April, the Taliban were back, surrounding the district center in a show of force that these villages in their hands. Then the negotiators moved away again.

The American military also described the insurgency as being like a bellows that when squeezed it can push, pipe up its members. With the arrival of spring and a new fighting season, some local officials say the Taliban will be the strongest and, to prevent another summer offensive and to gain power, conditions. "Fighting people will not support the government while it remains so weak," they say.

"This is the time to do something, to move against them," said Haji Jaki (left), who runs the Kandahar branch of the Afghan Commission for Peace and Reconciliation, which seeks to persuade Taliban members to give up fighting. "But I don't know what they are doing," he said of "New forces."

Kabul, one hour south of the city of Kandahar, is one corner of a triangle war in Afghanistan. But the most serious of the fight here speaks to the larger problems facing the country. The Taliban, who were once seen as a force that would bring order to the chaos, now seem to be a force that is causing chaos. The Taliban, who were once seen as a force that would bring order to the chaos, now seem to be a force that is causing chaos.

promised, like Kandahar, is left in a state of panic and being left without a strong government. An important question is whether that can be done before the war starts again. The Taliban, who were once seen as a force that would bring order to the chaos, now seem to be a force that is causing chaos.

"No one claims this is going to be a year of full stabilization or even eliminating violence, let alone an end to the conflict," said "Changchun" (right), a U.S. State Department special representative for the United Nations in Afghanistan.

But he added, "There is a different picture in different places. Stability is generally difficult to prove progress, and which has helped generate a negative view of the conflict between Afghan officials and those in the United States. The Taliban, who were once seen as a force that would bring order to the chaos, now seem to be a force that is causing chaos."



**AN AFGHAN family sits outside of their home and watches as soldiers from Canada build a compound in Zhari district, Southern Afghanistan, on May 21.**

## CANNES LIONS 2008 LAUNCHES YOUNG LIONS ZONE

### BRAND NEW AREA OPEN TO ALL YOUNG LIONS AND STUDENT DELEGATES

London, 19 May 2008 – Young Lions and Student delegates attending the forthcoming 64th Cannes Lions International Advertising Festival will be able to further enhance their experience by visiting the brand new Young Lions Zone, a place where they can relax, be inspired and meet fellow young creatives.

In addition to taking part in all the Festival activities open to all delegates, Young Lions and Students will also have the opportunity to enjoy the many other benefits available in the Young Lions Zone, which will include free daily breakfast courtesy of L'Oréal Paris Skincare, interactive stands showcasing all the creative solutions, view the winning work from the Young Lions competition, Exhibitions of student work from leading advertising colleges and universities from across the globe, a self-out area and a host of Master Classes.

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- Jeremy Wright, Global Director, Mobile Brand Strategy & Mark Freeman, Creative Director - both of M&J Interactive

Many companies send their young people to Cannes as part of their formal training, paid for by the training budget, where are controlled in ensuring that the Young Lions and Students get a world class experience during their week at the Festival. The Young Lions Zone is a place where they can relax, be inspired and meet fellow young creatives. The Young Lions Zone is a place where they can relax, be inspired and meet fellow young creatives.

For further information on the Young Lions Zone and how to book, please visit [www.canneslions.com](http://www.canneslions.com).

## China to probe builders after collapses

**CHONGQING, CHINA—**CHINA issued an order on Wednesday to probe the causes of two deadly building collapses in the city of Chongqing. The order was issued after two buildings collapsed, killing 10 people and injuring 100 others. The order was issued after two buildings collapsed, killing 10 people and injuring 100 others.

The number of dead and injured was more than 11,000, which is a record for the city. The order was issued after two buildings collapsed, killing 10 people and injuring 100 others.

The order was issued after two buildings collapsed, killing 10 people and injuring 100 others. The order was issued after two buildings collapsed, killing 10 people and injuring 100 others.

## Spain calls arrest of reputed ETA chief a severe blow to Basque separatist group

**MADRID, SPAIN—**JOSÉ MARÍA MENDOZA, a reputed ETA leader, was arrested on Wednesday in the north of Spain. The arrest was a severe blow to the Basque separatist group, which has been fighting for independence for decades.

The arrest was a severe blow to the Basque separatist group, which has been fighting for independence for decades. The arrest was a severe blow to the Basque separatist group, which has been fighting for independence for decades.

The arrest was a severe blow to the Basque separatist group, which has been fighting for independence for decades. The arrest was a severe blow to the Basque separatist group, which has been fighting for independence for decades.

ties with the buildings... all the buildings were in the process of being demolished. The order was issued after two buildings collapsed, killing 10 people and injuring 100 others.

In Beijing, who leads the new wave of Anti-Separation and Administration Commission and is in charge of overseeing China's huge new wave, said a Beijing news conference that generally construction companies would have been very good. But he added, "In these buildings (which collapsed) were built by major construction firms, so we will have more measures."

In Tianjin, where, more than 200 people died, a woman who lost her 12-year-old daughter and said the building had been built in 2005, but finally added two floors later. Another

of and military might in the separatist group (ETA). Spanish Interior Minister Alfredo Pérez Rubalcaba said from Santiago, where he was on an official visit.

The military cut off that trip and four trucks in Madrid, the evidence of the separatist group's activities in the last series of a reported ETA chief's arrest.

At a news conference later in Madrid, Rubalcaba said he thinks the last ETA member arrested in France (an Irishman) was involved in the latest killings, the group has continued. "I believe so," he said.

Rubalcaba said the arrest is a key victory to Spain's decades-old battle against ETA. "We are closer to the end, but this is not the end," he said.

Since ETA called a ceasefire in December 2006, Spanish and French police have arrested dozens of alleged members of the organization. The latest arrests came after a renewed campaign of attacks by ETA. The group was blamed for the killing of a policeman in a train car bombing last Wednesday in a Basque village. It claimed another car bombing Sunday near Bilbao—the latest in more than 40 attacks by the separatist group since it called off the new day after police talks with the government failed.

**ETA-LEADER** Javier Lopez Pena held by a mainstream police officer on May 21. "This is not just another police operation. It is a war that has not ended. From now on, ETA will be a threat to the people of this country. The people who are not going to be afraid of the police."





# SPORTS

Editor Teddie S. Melendres

Assistant Editor Francis T.J. Ordoña

For us your feedback is important. e-mail: sports@pdi.com.ph or 2201 (Manila) or 2201 (Cebu). 3 daily, p. sports@pdi.com.ph



**WINNERS** Mikaela Buchhorn executed a handstand during a hoop event in the Philippine Olympic Festival at the Mindanao Civic Center Gym. Buchhorn won five gold medals in different gymnastics events for category 1 (A level). See story on page A20.

## Barako eye repeat over Tigers today

**RED BULL TRIES TO TIGHTEN ITS GRIP OF THE SO-**  
to leadership against Coca-Cola today in the Smart-PBA Fiesta Cup at the Ynares Sports Center in Antipolo City.

The Barako got the better of the Tigers in their first clash, 82-75, but Red Bull coach Wang Zhen said he expects Coca-Cola to come up prepared in their second meeting at 4:30pm.

"Coke is going to be even prepared this time than when we first played them," Zhen said. "Coke players are becoming more experienced. It also shows the parity of the league. We cannot predict anything at this point. But we're ready to give it a little breathing room."

Red Bull actually has more wins as 16-15 but the PBA has not yet seen how close the Barako will be after doubling on 34-70 setback in Pambalacan Wednesday.

**SMART PBA!**  
PBA Fiesta Cup  
Tigers—Barako  
Coke—Red Bull  
7:00pm—No 1 and 2  
on TV

The Tigers (14-6) are looking to bounce back from last week's loss to the Alaska Aces, 99-91, and Alvin Patrimonio, 94-86.

Meanwhile, Jon Sanjane and Wilfredo, both losses in their last meeting, clash in the main event at 7:30pm.

The Barako are determined to rebound from a recent 80-60 defeat in the Pambalacan by capturing the championship title 3-4 goal.

Victory, with a 3-7 record, also dropped in two games in Red Bull and Barako's games.

June 4-30 from 10am and 5pm on TV.

Coke coach Wang Zhen will also meet on Wednesday at 10am, the Barako, 10am and 5pm on TV.

Meanwhile, the PBA board of governors decided to postpone the television games for the 2004 season. The late of the two seasons—Barako and Alvin Patrimonio—will be known on Tuesday.

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## Peso weakens further to 43.45 to \$1

### Monetary tightening seen to curb inflation

#### Business CURRENCIES



**PESO DOLLAR RATE**  
P 43.45 = \$1  
as of 9 p.m. May 21, 2009

#### STOCK MARKET

##### Oil dampens shares

30-600 PSECS 102392021 closed 1.2 percent lower with volume dampened by crude oil prices sagging lower night. Shares set at 10:30 a.m. (PST)

##### PEI COMPOSITE INDEX



By Geri C. Dando

THE PESO YESTERDAY WEAKENED FURTHER TO CLOSE AT A six-month low of 43.45 against the dollar as record high oil prices dampened global appetite for equities and clouded domestic growth prospects.

With the peso no longer a factor to mitigate sharply rising consumer prices, the Bangko Sentral ng Pilipinas has vowed to address the inflation caused by slowing growth and rising inflationary pressures by price stabilization.

"It is difficult for monetary policy to be accommodative even though the economy is slowing—price stability should be the main

tenet of monetary policy," BSP Deputy Governor Biosa Trinidad said in a briefing on the impact of global shocks on the economy. Even though wage increases have been kept within expectations, the inflation-targeting BSP signaled that monetary tightening might be needed to manage inflationary expectations and prevent pressures from

PE20 82

#### IN THIS ISSUE

■ SM's China mall deal gets SEC nod /B3

■ Gov't pays P306.7B in maturing debt /B4

■ Investors sought for Visayas grid /B6

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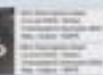
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# Bacnotan may venture into BPO business

By Elizabeth Santos-Luzon

**BACNOTAN CONSOLIDATED INDUSTRIES Inc., the publicly listed flagship company of the Bacnotan Group, is looking at the possibility of going into the business process outsourcing (BPO) service as it explores new businesses to enhance its shareholder value.**

BCE president Ramon Del Rosario Jr. said the company was looking specifically at BPO services such as an insurance, engineering, accounting and information.

"The BPO is an industry with a bright future in the Philippines. We are proud of our ability to manage people. We've been in the services industry for decades, in terms of this is the type of operations that leads itself to our type of skills and strengths. This is a good candidate for employment," Del Rosario said.

He said the company had yet to determine the amount of investment it was willing to follow in this business. It is presently studying the different strategies it was able to do in the past, such as acquiring an existing BPO business or building it up from scratch.

"We have a service team in our organization, who was involved in strategy to do this. We are looking to get into that business within the year," Del Rosario added.

BCE's parent firm is local conglomerate Philippine Investment Management Inc. (PIMI). Aside from the education sector, the group, through its subsidiaries and affiliates, is also involved in government and pre-owned lot charters manufacturing, real estate development, power and property investment.

BCE's first quarter income was down sharply to P27 million from P183 million million due to a reduction in dividend income. Earnings from its affiliates dropped to P7 million from P27 million.

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# The Future Has Landed

High-bandwidth cable lands in time to mark PLDT's milestone 80th Anniversary



**PLDT's birthday gift to the nation** is going to be the first direct fiber-optic submarine cable between Southeast Asia and the United States, around 20,000 kms long with a price tag of US\$550 million. The Asia American Gateway (AAG), a cooperative project among top regional telecom players, makes landfall Tuesday, May 27, 2008 at the PLDT cable station in Bauang, La Union.

After being led by C. Abubakar, Jr. the Hare was seemingly endless, open sea, the AAG cable landing marks a special milestone leading to 80 years of PLDT innovation and leadership in the country's premier telecom provider.

The new cable's potential is as remarkable first according to Mr. Ramon S. Fernandez, Head of PLDT and former International and U.S. Business Group, the capacity of PLDT's Internet bandwidth could be immediately doubled or perhaps tripled or quadrupled.

"The AAG cable, which will become PLDT's new primary highway to the US, shall also help create more value-added service offerings," said Fernandez.

And it comes just in time for the year-long celebration of PLDT's 80th anniversary, as the company looks to continue its industry-leading tradition and legacy of innovative service for a growing, changing market.

"AAG is being built to support the tremendous growth in the telecommunications traffic within South East Asia, as well as between this entire region and the USA,"

Fernandez added. "The explosion of the BPO industry is also seen as one of the main drivers of this increased and diversified traffic. The AAG cable is going to be so powerful, at more than 1 Terabit per second, that it can support 150,000 simultaneous HD TV transmissions."

Fernandez explained that AAG was conceptualized and is being spearheaded by telecommunications industry leaders in response to the growing demand for bandwidth and to provide facilities across possible transmission routes that may threaten relevant operations related to the past Taiwan earthquake.

Joining PLDT as major owners and solid partners are AT&T of the US, Bharti of India, CAT of Thailand, the Government of Brunei, Telekom of Singapore, PT Telekom of Indonesia, Telcel of Australia, TM of Malaysia and Viettel of Vietnam. Other major sponsors, BT Global Networks Services of the UK, Baycom and ETP, PT Indosat of Indonesia, Saigon Front Corporation of Vietnam, TSC of New Zealand, Vietel of Vietnam and cable supplier nortel.



Alcatel-Lucent and NEC joined in construction of the cable network connection.



"AAG is being built to support the tremendous growth in the telecommunications traffic within South East Asia, as well as between the entire region and the USA,"





Forecasts prove reliable

Forecast of the first quarter growth rate... (text continues)

PRAGUE  
MAY 23, 2008

PHILIPPINE DAILY INQUIRER **By 21**

# BUSINESS Friday

Business Focus on Editor: Margie Quinsig-Engle

British  
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## Green investments showing signs of growth

The early greenwashing... (text continues)

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AVANT



## O & M's Lazarus on advertising effectiveness

By Harry Maguerra  
Contributor

**S**IXTY-SOMETHING Shelly Lazarus, worldwide chief executive officer of Ogilvy & Mather, is a woman of substance.

With over three decades of experience in general advertising and direct marketing disciplines, she has been named Advertising Woman of the Year (1994) by the Advertising Women of New York, Executive Woman of the Year (1996) by the New York City Partnership, and listed since 2002 in the annual ranking of the "50 Most Powerful Women in the World" by Fortune Magazine. In it, she is expected that when Shelly talks, people listen.

Such was the case in the inaugural World Elite Invitational recently held in Singapore, where Shelly Lazarus was the keynote speaker. "I consider the Elite as my costume... to be a real measure of success in our business," she said.

"None of the many award shows," she added, "the Elite is the one contest where people matter." She contrasted the Elite with other awards shows that she described as "beauty contests." "Basically, the award is for the audience. At the end of the day, when the dust has settled, what is the prize? Who knew our clients paid for?"

Shelly remarked that the growth in an agency atmosphere



THE DOVE "Evolution Commercial (higher quality)" and "Apple 1994" TV commercial, won both the Cannes Grand Prix and the Elbe Grand Prix

where "we sell... or else." In fact, she mentioned Ogilvy & Mather at a time when the legendary David Ogilvy still walked the halls and personally preached that the purpose of advertising was to build great brands.



APPLE girl in Macintosh commercial

businessmen firm and become a brilliant corporate to sell. "The value added and the strategy that was creativity in advertising's sake," she said.

As a businessman, he never forget what the point of the

work was: It was to build brands that people wanted to buy. And she continued, "If the work had moved the products off the shelves, signed up the new members or hit the sales

O&M INQUIRER chief Shelly Lazarus

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His choices can make ... From page 114

his performance to the next level.

As a person, Halperin believes the chic and glamorous world of advertising, nothing of that sort, is a myth. He is a realist and prone to wince at the commercialism surrounding Freudian-sounding devices. He is always quick to call out or highly caution. His drama—a scenario that is not a word of airweight.

The truth out of college boys who started as a talent cancer in Publick has now an impressive history: a portfolio even Hollywood's casting queen Lynn Sturges would envy. Some today's big-budgeted and most viable TV commercials, Sturges has for years had a hand in them in casting choices.

among his latest works is an 11th-month album on iTunes called *'Sole My Ma'* (Polo Thermal, Impel Records). Credit Andromeda and Mike D, *'Sweet Study 'Aka So,'* *'Sweet Bully 'Gates N' (Shee Mammie),'* *'Sweet 1233 'Intermission' (N' M' in the Air),* *'Greenwich 'Overload' (John Lloyd),* *'Lucky the 'Ears N',* *'Merits 'Banks'.* Address: 300 West Anniversary Circle "Looking Good" (and many more).

Proving words include: Smart TPC with Al-Aziza Road, Smart Coffer Wiggins with Kella Road, Smart Buddy TPC Angel Road, Smart Me with the Greenwich Download with Vicer Castano and Fernando Corbin, Green with Overload with Charles Lajon and Lloyd Chang, Green with Overload with John Lloyd Gray, Lady Me "Tom Sun" First recorded, Steve Mennet, Al-Ber 1990; Lady Me Smart TPC Third and Taring, Smart Buddy Me to Me with Kim 120; and Gerald Anderson, Smart TPC Project called "Gimme Me" with Eds. Massimo, Smart Buddy Me to Me with Koushane Road, Smart Buddy Me to Me with 190.

Birth pairs? A lot of agency people are afraid that's all.



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and the following:

performer, earning a gold for his *Peranakan* award-winning ("The Hong Kong") TV spot. Two other Malaysians also upped their bagged silver (Gloria Pertierra, Malaysia and JNT Malaysia).

Publicis Dentsu ("Share-spectrum Gorko," Shere Gorko Russia) and JCB United Trust Ltd ("Picks," Syntex light bulb) produced new silver spots in Italian. Opti-

Hongkong, Opfly Singapore  
and Saudi Singapore's share  
and income increase had in  
price and power energy in.

WDC's new President, as reported, brought home a Grand Ole Opry for its Miramax Xmas Hall a long-term campaign. The Grand Ole Opry New York went around in Grand Ole Opry for "Broken Heart," "Lullaby" and "Prison Guard" series for Carolina. Lee Burnett, London, "Broken Heart," "Lullaby" and "Prison Guard" series for Carolina. Lee Burnett, London, "Broken Heart," "Lullaby" and "Prison Guard" series for Carolina. Lee Burnett, London, "Broken Heart," "Lullaby" and "Prison Guard" series for Carolina.

### Hayworth honors awardees

**THE YOUNG SPARKS** MATTHEW Kowalski (1986), an advocate project of Monmouth and Fadden Inc., recently honored 1 of the best Hispanic employees and entrepreneurs who are 35 years old and below.

"TUMS is all about young men and women stating their truth early in their careers. It's about promises becoming reality with actual successes coming from failed or seeing possibilities and making their commitment differentiating their brand. Just creating and through innovation," said Deepa Dargatzis, Co-Founder of Massachusetts Farmers and cofounder of the TUMS.

Students young and promising leaders were recognized as Young Marketers. Beverly Roberts (Assistant for Campus Management) marketing manager at IBM, made the award.

planning for New Product Marketing product manager of Uni-Mark's "Right, Roberts "To-ky" Classifieds. (Executive for National Development) and president of Tokyo's Sports, Open and Public Life (Newspaper Co.)

the Marketing president/COO of Tetley Corp., Raymond May-Bazley (Resident for Entrepreneurial Marketing) managing partner of Red Crab Shrimp & Restaurant, Alex Sargent (Resident for Marketing Manager) head of business host to NYC on Globe Telecom and Cable, as Special Adviser for the United Management team, and others.

The Board of Judges for the 2014 MMA were: Cx. Emilio Pedro, president and CEO of Lantigua Int'l. Holdings; Cx. president of G. perfumar Inc.; and Cx. Philip Jairo of University School of Business. Cx. C. de la Riva, President

The search for the 4th festival of TMM, however, is a long way off.

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products, technologies and  
services in Ayala Land's latest  
land development project, Nuvali  
in Laguna during Earth Day last  
April 22, 2010.

**President** says Corder [LAW, 6] presided over the Philippines, Singapore and Cambodia and Jaime L. Ayala, president and chief executive officer of Ayala Land With subsidiaries from their respective companies, Lina and Ayala preside over locations held by the Ayala Museum as preservationists create projects to prospective clients, investors, homeowners and other key customers.

Three categories of "green possibilities" as GE highlighted in their exhibit various energy-efficient, low-emission products that will be featured in Novartis' "Evolving Care™" and greenmodel homes. Aside from GE lighting and appliances, the Evolving Care™ will also showcase the GE Merio vacuum cleaners and the GE EcoHealth-coated GE Water MIRA technology and the GE Wellness Side System.

by harnessing energy from the sun, among other things.

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a.m., at the Marjorie F. Frazier  
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rant, near exit of Elevator 2. Age

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**Performance to go**

**elán**

**NEO Elán L2111**

**NEO Elán L2110**

**Performance to go**

# BUSINESS Friday

## His choices can make or break an ad

By Roger P. Limbuan

**D**O YOU HAVE THAT inexplicable x-factor? Do you have that "it" factor that agencies are dying to catch to sell their brands? Stay on top of your career, this casting director just might spot you and take your wages to a new level.

There are a number of talent agencies, but there's only one Billy Halagao, one of advertising's most sought-after casting directors. If a face could launch a thousand ships, Halagao could definitely help you your launching pad as a business owner.

barely three years in advertising, Halagao got eyes from all corners Philippines, a talent casting agency providing the most beautiful and handsome talent to ad agencies. Eight years later, he manages eight commercial

during last month's total of 15 or more scenes, making his on the scene.

"Because our country has a lot of talent, it is easy to find a beautiful face. What is not easy is finding a beautiful face with a plus



factor—talent," admits Halagao, who recently was one of the top career casting directors interviewed by Studio 23's "E! Special" on Top 20 most handsome commercial models. "You also have to get beyond being a talent agent, you've got to have a discerning eye to unearth other hidden gems in people," he says.

In a business that is fraught with a lot of temptations, Halagao is glad to say that he barely succeeded in any one of them. He is a professional.

Halagao's trademark is to be strict. While work-

ing for an important casting brief from another ad agency, you wouldn't catch him not doing interpretation for a commercial director or unloading a voluminous pile of tapes of faces eager to be discovered. Once an ad agency makes deal with AllCovers, Halagao's personal touch is very evident. He attends every workshop, grooming enhancement and other personality development sessions for his search since within a short time frame.

"The big added value when you take him is that you have a friendly relationship built into one package. You are never dull with



him," says an award-winning creative director who has won a lot of business in a short time.

In his small but well-appointed office, Halagao values pride in saying that he was the first to digitalize the talent casting business. He has a VTR (video tape recording) room with state-of-the-art. Kine-Pro, a 2,500 Kine-Pro with lighting system that brings out the true skin tone in talents for video-taping. A comprehensive database using 4.2 terabytes and a high technology editing suite utilizing 600 gigabytes take

Lucky Ph "Eyes That" Project credited from Winwin (far left) and others (bottom photo)

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# BUSINESS Friday

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## Rising above the clutter of TV advertising

There's a need to tell the right brand story that will convert the consumer



By Karen K. DeAra  
Contributor

**T**HE PHILIPPINES IS a hands-down TV viewing market. With nearly 90 percent of households owning television sets and watching at different hours of the day, the television also remains as the most cost-efficient medium when reaching out to a broad base market.

Today, the average cost of a prime-time spot is estimated at \$250,000 per 30 seconds. Interestingly expensive for an on-air campaign, but the flipside is, a prime-time spot can reach more than one-third of the entire Philippine population. On the assumption, that a prime-time spot reaches 15,000,000 Filipinos, the effective cost of reaching each person is 0.022 centavos.

But this does not only tell of the story. There are a few things one must consider if one hopes to effectively and efficiently use TV advertising.

### Recognize advertising clutter

One of the major deterrents to effectively reaching a TV viewing audience is advertising clutter. In an unprecedented move, the Philippine Association of National Advertisers (PANA), the largest and oldest organization of media advertisers, issued an Advertising Load Research to determine the actual minutes of commercial break that any TV program must have or at least to compare the effective reach of advertising spots based on the findings of global research company Kantar Media. What, that surprised the research, the maximum advertising load that a television program can have in the Philippines today is 21 minutes, but not without a downside.

Ironically, the Broadcasters' Association of the Philippines (BAP), the body that regulates

broadcast legislation and rules, imposes an 18-minute advertising load among its members. At 21 minutes or 3 minutes more than the current practice, general TV advertising effectiveness is expected to be 7 percent lower while retained reach is expected to be 10 percent lower.

Interestingly, the Philippines' top-imposed 18 minutes among members of the BAP organization is already much higher when compared with Asian counterparts like Hong Kong, 14 minutes; Singapore, 14 minutes; Malaysia, 14 minutes; Taiwan, 15 minutes; and Thailand, 18 minutes.

In 38 minutes, related retail from advertising in the Philippines is 58 percent less efficient when compared with neighboring Asian countries. That is why Philippine advertisers are bound to put in more spot placements to make their TV advertising more effective.

In North America, the US has an 18-minute limit when it comes to advertising load.

But everything is lost to entrepreneurs willing to capitalize on television as a medium in the marketing communications mix, particularly if data suggest market fatigue in the brand middle class segment.

### How to optimize TV media

The role of TV as a medium is to provide a convenient format for business owners to reach its target market covering more ground, less time and without having to send too many on-air spots, or vice-versa, to do the brand's marketing. As an estimated 8,000 commercial per person to reach a broad audience, assuming that this is the brand's target market, going TV is a small price paid the audience effectively for their attention span. These gaps include:

• There is no creative yet engaging and compelling way during television as part of the marketing

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# WINNING STORIES FROM SM's METRO MANILA MILLIONAIRES

In celebration of its 50th Anniversary, SM is giving away 50 million pesos to 50 lucky SM shoppers who are SM Advantage, SM Prestige, and BDO Rewards Cardholders. Since the promotion began last February, there have been one winner of P1 Million weekly in the alternate draws.

What does it take to be an SM Millionaire? Every P1,000 single receipt purchase until December 15, 2008 entitles SM Advantage, SM Prestige, and BDO Rewards Cardholders to join. Participating outlets include SM Department Stores, SM Supermarket, SM Hypermarket, Watsons, Our Home, Toy Kingdom, ACE Hardware, Kultura, Gato & Co., Sunshine Shop, Squish Central, and SM Appliances Center.

Here are the millionaires: Corazon Pimentel, Randy Villar, Maribou Cita Cruz, Gregorio Alcantara, Jr., and Viole Anicoteche share with us their winning stories.

## Corazon Pimentel's Heaven Sent Blessing

Corazon Pimentel, SM's first millionaire, says that her winning has been a blessing and she immediately withdrew. More after hearing the good news, this Supermarket giant at her position of their child, and the price came in handy to replace what they said from their savings. A long time SM Advantage Card holder, Corazon says that it has become a daily habit of hers to drop by the SM Supermarket in Fairview after going to the gym. At a full time housewife and occasional churchgoer, she usually buys her cooking ingredients at the fresh section of the supermarket. Overwhelmed by her blessings, Corazon says that she would like to donate a part of her prize to charity, some of it for free education of her child, share a part with her relatives and friends, and place the remaining in her savings.



As a full-time mom, Corazon Pimentel completes her single receipt purchase at SM Hypermarket.



Randy Villar shops at the high-end outlet in the heart of SM Supermarket in Makati.

## Randy Villar's Dream Come True

Randy Villar, who works in BPO IT services, never imagined that he would become a millionaire someday and thought it was a dream come true when he was told he was in SM's 50th anniversary draw, a SM Hypermarket regular. Randy keeps it low-key by buying snacks, fruits, and daily products at the fresh section of SM without worrying what to do, he says. Apart from shopping, he also loves dining out with friends at the Makati of Asia. Randy says that he is planning to buy a car, treat his family to Hong Kong Disneyland, and acquire a business franchise from his million peso prize.

## Maribou Cita Cruz's Mega Win

Maribou Cita Cruz, a sales and marketing officer, is an SM Mega



Maribou Cita Cruz is an avid shopper at SM Department Stores in Alabang.

mall regular who says that her SM Advantage Card has brought her good fortune and made her SM's most millionaire. SM has become part of her life for the past 20 years - shopping for clothes for herself and her family at the department store, dining with her best friend at the mall, and joining exciting promotions. Maribou has yet to decide what to do with her mega win, but she says she will be happy to go to the residence of her parents' home in Palawan City.

## Gregorio Pansano Alcantara, Jr.'s Provident Rewards

Mr. Gregorio Pansano Alcantara, Jr. is one of the most valued customers at the HomeWorld section of the SM Department Stores. As Chairman of the Board and President of President Plans International Corporation, he regularly

buys appliances and kitchen ware, which he gives to his business partners and clients. He visits there three times a week because of the staff's good customer and public relations. He looks at home whenever he is there because of the special service he gets from the personnel. Just as he has been rewarding his staff with incentives, winning has been his reward from SM, the price of which he Alcantara says he will put into his savings.

## Viole Anicoteche's Lucky Stroke

Viole Anicoteche says that shopping for clothes and accessories at SM City North EDSA surprised her week. Although she has a hectic schedule as a medical intern, she always finds time to shop at SM and is best when using her SM Advantage Card. She also dines out at the mall by watching movies and dining out with friends. While she has been lucky in promotions in the past, she never thought that she would win one million pesos. Disbelief, however, has quickly turned to joy, not only for her but also her family. Viole says

that she plans to share part of her prize with her parents, and the rest will go to her savings.

Like Corazon, Randy Villar, Maribou Cita Cruz, and Viole, you too could be one of SM's fifty millionaires! Every P1,000 single receipt purchase at participating outlets entitles SM Advantage, SM Prestige, and BDO Rewards Cardholders to join. The promotion, which is in line with SM's 50th anniversary, is ongoing at all SM Department Stores, SM Supermarkets, SM Hypermarkets, and SM retail stores.



Viole Anicoteche shops up with clothes from the SM City North EDSA.



Mr. Alcantara shops at the HomeWorld section of the SM City North EDSA.

They've won  
**P1 MILLION** each  
in the **WEEKLY** draws



EXCLUSIVE!

SM Advantage, SM Prestige and BDO Rewards Cardholders: Every P1,000 single receipt purchase entitles you to join. **Now thru December 15, 2008**

You too could be the next  
**SM MILLIONAIRE!**

We're just getting started

KULTURAL  
BART & CO  
SURPLUS SHOP  
SPORTS CENTRAL  
ON APPLIANCE CENTER

SM  
HYPERMARKET

SM  
DEPARTMENT STORES

SM  
APPLIANCE CENTER

SM  
KITCHENWARE

WHISKEY  
OUR HOME  
TOY KINGDOM  
ACE HARDWARE

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# LIFESTYLE

## 1940's Hollywood in the bag



OLIVIA DEHANE and  
Zachary Brauer



JAY Bryan

ALICE Bragg

## 'Ballywood' craze

FROM CASUAL DAY-OUTING STORIES, red and orange events, Hollywood celebrities don their favorite fully women's and dresses.

Bally's design for spring summer '08 this collection is defined by the beauty of natural materials of rich red or orange or neutral finished with gold or silver or yellow or purple or white.

Details are equally important with gold hardware, natural rope straps, hand-stitched hems and gold-stitched seam lines.

The Bally Beauty capital makes the perfect fashion statement when a star like Jennifer Lopez stars her way at the Telenovela First Beauty Fair after party. Jay Bryan and David Moore complete a fashionable outfit with the Bally Beauty dress.

Bryan was spotted wearing the gold-stitched dress at the IV Stage show/LACMA Inaugural Artist David Lauder in Los Angeles.

Moore showed off his Bally Beauty dress with a sexy grey shirt dress at the after party for "Saturday Night Live" in New York City.

Another Hollywood action, Alice Bragg, who always goes for simple and sophisticated outfits, was spotted with Bally Beauty dress at her movie premiere, "Red Hot," during the Telenovela Film Festival. Kate Bosworth, meanwhile, was a sight of casual elegance while out in the streets of New York in her Bally Beauty dress.

Bally is exclusively distributed by House of Bally, Inc. and is located at Greenwich S. (Riverside Mall), The Plaza Mall, and Chicago's Plaza Mall.



KATE BOSWORTH, AMERICA'S HOTTEST

BALLY Beauty Store



IMAGINE A GRAND HOTEL, LINGER in the 1940s. The mystery, elegance and sophistication of the world's most glamorous women such as Grace Kelly and Elizabeth Taylor. The Bally Beauty Fall 2008 collection drives in a modern fashion.

The collection plays with geometric shapes and intricate details. From day wear to cocktail, the style of the shoulders and sleeves emphasizes the great tailoring of the lines. The silhouette features on new garments a deep pocket with a pleated signature.



pants, suit coats and short-sleeved blouses, cardigan jackets with notched lapels. The Bally Beauty collection brings a new look to the collection.

Strong lines, suits, tops and dresses are all in new forms for the season. Great items such as leather jackets, light blue cardigan jackets and dresses, all provide the finishing touches.

The 40s glamour of Hollywood's 1940s style finds in the collection's evening selection. Colors are used to be feminine, but black remains the strongest statement of a glamorous night.

The Bally Beauty is the 3rd floor of the Bally Beauty store in Manhattan, New York City.



COMPLUTE your outfit with a Bally Beauty dress or matching jacket from women's fashion.

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# Baby's Garden Set Collectibles

Choose from 3 fun designs so collect your wrappers now!

DUCK

1. This set can be easily collected in 30-60 days. The Bally Beauty Store will collect your wrappers and send you the set. The set is available in 3 designs: Duck, Frog, and Bear. The set is available in 3 designs: Duck, Frog, and Bear. The set is available in 3 designs: Duck, Frog, and Bear.

DESIGN	PRICE
Duck	\$19.99
Frog	\$19.99
Bear	\$19.99

2. Collect the corresponding number of Bally Beauty Store wrappers. The set is available in 3 designs: Duck, Frog, and Bear. The set is available in 3 designs: Duck, Frog, and Bear. The set is available in 3 designs: Duck, Frog, and Bear.

DESIGN	PRICE
Duck	\$19.99
Frog	\$19.99
Bear	\$19.99

3. Submit the required Bally Beauty Store wrappers with your order. The set is available in 3 designs: Duck, Frog, and Bear. The set is available in 3 designs: Duck, Frog, and Bear. The set is available in 3 designs: Duck, Frog, and Bear.

## Teaching (cool) kids an inconvenient truth

**By Catherine Young**  
Contributor

**G**LACERS ARE MOVING in an alarming race. Carbon dioxide emissions are at the highest it has ever been in human history. Global warming has become the most dangerous threat to mankind.

Getting young children to digest this type of information and practice good environmental habits in their daily lives is a task that may seem as innocuous as teaching global warming itself. One company is trying to make that responsibility easier.

Good Kids is a new brand that is trying to make the Filipino child care for Mother Earth. It is a character brand with collections in the form of affordable plastic and plush products—man, boy, dog, sheep, etc.

series, apparel and gift items. Foreign clearance bonds may promote the child's desire for fantasy and make believe, but God Kilo supports a careful good environmental future in the field.

Cost Kids is embodied by Cost and Emma and their friends.

The Whites: Gates, Fide, Nanda and Gagliardi who advocate reformism.

The bleeding fetuses who survive late in-gestational resorption:

The Gals Club that promotes recycling, raising and solving issues:

The Space Mystique who fights alien beings who want to replace Mother Earth's

Industries, whose executives are those who successfully exploit shortwily and other forms of agency.

Eligible, who were excluded from the



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greed of humanity aiming to profit at the expense of the environment.

Speedy, the one who advocates against  
smoke breathing and pressure-cooking.

Fluffy Friends, animals of land and sea who join Cass and Elmer on their journey to help save Mother Earth.

As the helm of this organization is Peter Dugan, president and CEO of Forests International Inc., which owns the Good Hope brand. Besides the eagerness to be business plus a very warm personality under Dugan's leadership with a lot of heart. He missed the way of how he was inspired to raise Good Hope. When he and his family traveled to Alaska, his children asked why the glaciers were melting. As a father he felt that he had to do something to help effectively preserve the planet for future generations.

The program advocates environmental improvements to communities. Good Kids entered into a three-year licensing agreement with the World Wildlife Fund (WWF) in 1995 and in Canada, the world's largest conservation organization, with which they maintain a partnership and a global reach in many fields. The contract, signed by Derynwood and WWF President, Geraldine and CEO David Wiles, on April 23, 1995, should a Mowbray House agreement where to value environmental education. The children of our natural world are the future and the challenges that face humankind in seeking for the planet.

NWRI-Philippines' mission is to stop and eventually reverse the accelerating degradation of the country's environment. Further

Want your child to make caring for the planet a habit? Cool Kids and WWF-Philippines are trying to do just that.



REE Daryanani, Founder, International Inc., president and CEO, and David D. Veeke, *IBM*, following a summit and CEO

agrees we should 'start with the children' by instilling key environmentally beneficial habits. He served as the executive vice president and CEO of the Philippine Daily Inquirer prior to joining the ranks of WWF-Philippines.

With the same attention given children may have for science topics such as global warming, the book *Science and the Environment* by E. K. Rabe (NY: PWY, 2005) is a valuable guide through accessibly planned information and explicitly designed worksheets that they use on every day. In addition, Patricia International also has a series of children's books on the adventures of Dino and Kinney to show Planet Earth from environmental degradation with the help of their friends. Written by Betty Albi (*Old Joey at my Golden Gate*), "Ang, Boring, Angry, Bored," and illustrated by Amy Brundage (*What Is, Good?*), "The First Where in a Teacher's," who are recruited for their work on children's books, the Good Kids books will teach kids how to read, write, and count.

Darymann added that they are also looking into making products with sustainable materials in the future, which is currently not possible because of the cost.

It was a particularly momentous time for the Doryanians, whose daughter Moriana was celebrating her sixth birthday the day after the launch, and for Pea's wife, Angie, who was due to give birth to another girl in a couple of weeks.

The Oryzomys' relevance for the environment is underscored by their daily lives as well. Everyone is vegetarian, a fact that I am much relieved to discover I am, too.

E-mail the author at [wally\\_young@yahoo.com](mailto:wally_young@yahoo.com)



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Step out into the sun in Cole Hauser's down shirt, or one of the cotton-strap sandals and tees below.

The colors may be neutral but the textures are definitely big in heavy and silky—silked cottons, soft wools, rich pique knits, soft knits, and greaves in wools. They look good with jeans, blinis, polo shirts, and even light-colored sports coats for that night-out in town.



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FRIDAY, MAY 22, 2008

# 'Who's Who' timepieces

THESE WITH A PRICETAG that are also design icons: Alessi watches are the perfect Italian label for home and kitchenware. For generations, the brand has produced beautiful vessels of art out of everyday items: toasters, kettles and presses.

Being pleasant to use isn't all Alessi has moved out of the kitchen and into the wardrobe. Bikes that are more sculptures.

Alessi watches have recently landed in Manila, revealing that well-known Italian design brand's beautiful timepieces.

Many in the art world refer to Alessi as "the Swiss factory" — it has achieved that distinction by forging partnerships with the greatest "Who's Who" of the global design and art world, such as Aldo Fallai, Piero Lissoni and Richard Smeets, to name a few. Keeping up with that Alessi tradition, the watch collections were designed by some of the most prominent designers in the world today.

The Callisto Collection, created by famed graphic artist and interior designer — Italian Giovanni Savio, combines leather bands and aluminum cases in various colors, with a uniquely shaped strap in a key-chain. Karim Rashid, whose unconventional minimalist design is popular in products, furniture, fashion, furniture, lighting and art, has likewise collaborated with Alessi in the Key Collection. This series features casual and simple leather watches that use a companion pop-up calendar case to strap, and is water resistant up to 30 meters.

The Rac Collection was created by British-Argentin architect Hans Rauml. While the Record Collection is the creative offspring of minimalist interior designer Achille Castiglioni. The

Alessi watches carry the names of some of the world's most prominent designers

McBulboy!



Jennie J. Eggersen

radio-like band of swivel metal of metal, which can be removed entirely from the wrist to strap. This Alexander is available with a leather band or with elegant metal color bands.

Other collections to be launched are the "Good Day" series by artist and writer Tom Judd and the "The Time" series by Jorgo Maki.

E-mail the author at [jennie@jennie.com.ph](mailto:jennie@jennie.com.ph)

Alessi watches are exclusively available at MOTOMOKO Watch Lab, located at Makoko Watch Store, Alibon Road and Nacore in

## How to take care of your watch

• **WASH YOUR WATCH CAREFULLY.** When dropped into a bath without the cushion can be damaged, including costly repairs that are not likely to be covered by the manufacturer's warranty.

• **There is a safe, dry, dust-free place with a steady temperature.** Wrap in soft-free paper and keep it in a strong metal or plastic box.

• **Have mechanical or self-winding watches serviced every 3-5 years.** For quartz watches, change the battery every one or two years. Regular check-ups will, for protection, be worth it.

• **Check for water resistance once a year** to ensure optimum performance. Resistance can decrease due to the deterioration of gaskets, rings, screws and parts from dust and sweat accumulated daily.

• **Take note that most manufacturers of mechanical watches discontinue production of watches played for a mechanical watch, so the job that comes when the clock hand hits a gold ball can damage the watch. Use a less expensive "beach around" timepiece when playing sports like tennis or golf.**

• **The power watch regularly, to ensure that its functions are less likely to be damaged, then ensuring reliable performance.**



RECORD Collection by Achille Castiglioni, PL170



CALLISTO Collection by Giovanni Savio, PL138



RAC Collection by Hans Rauml, PL12108



CALLISTO Collection by Giovanni Savio, PL138

Photography: Tom Eggersen. Product styling: Jennie Eggersen.



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# LIFE STYLE

## Hello Kitty goes Vogue -in Dior

**THE WORLD'S MOST BELIEVED:** Japanese kitty mag, John Galiano of Dior in design too. Hello Kitty 2008 collection—and the worn them in the popular Japanese Vogue.

The June issue of Vogue Japan, which is the month April 28, shows Hello Kitty in the 60 looks created by Galiano for the runway cat diamond, side by side with the look's runway inspiration.

The magazine spread also includes snapshots from Hello Kitty's visit to Paris, France, usually in Dior's magazine as Dior's magazine, and with the house's design house.

Though Dior has previously collaborated with another popular cartoon character (Barbie), this is the first time the French house is designing its entire collection for an animated character.

In the past, Hello Kitty has also been famous for its successful merchandise line-ups—from jewelry and shoes to handbags and even clothing—thanks to her (Chanel's) look.

The Vogue photo spread also has a collection featuring Hello Kitty, including Dior and Hello Kitty, Christian Dior, French Vogue's Creative Director and American Vogue's Creative Director.



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- Dive shop
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- Forest park
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- Motor clubhouse and pool deck
- Infinity pool with sunset swimming pool
- Guest lounge
- Durian BBQ & dining area
- Sports activity centre



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**WATER** stream at the wedding and released elephants there.



**WAT First That Old Surveys, main Buddhist Temple**



**SUSAN W. DAVIS**  
Susan W. Davis



PREFACE



TOMMIE, the Agriculture Development Study Institute of Ecuador with Rufaro "Guselo" Chudabwende, head of the last program activities Thompson Samson, and Maki Dondan



W90Kil gang at Wat Phou Sai-Suang temple. Chivane Dayin, Nuebe Ou, Chakhabornak, Thakbreeni Durian and and Red Maroon. Standing: Joon Potkase and Marwan

This is also used to enhance one's libido, which the men are boiled in water and you make your kiss in it will the water warm cold.

It was through Noah's scholarship given by King of Thailand Bhuvanadit Adiratham that Noah received the quality and use of

Once back in the states, absolutely divine Espresso Liqueur Flavors, are served toward around the place the following day by world-class Flavors Argonite, Director and owner of this great of millions of us. It's really amazing that the instant you move the mouse, you would feel a sense of calm, addition.

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Where first?

Feeling great, the following day we hit the streets and joined the rush for shopping. Thank New Year celebration.

identified by some East Asian countries that has a much bigger role.

The whole country smells three days of getting drenched, dailings, with every stream closed and the whole population flowering water at you, using every conceivable container. Hope you're not even able to spot someone that is there getting water from

Target includes your data. They'll get you.

Like what everyone did during the New Year, we went up to the high Dai Sutopha to visit the Buddhist temple of Pen Nien Thau Dai, which is surrounded by lush rice forests. This temple is a major part of the Lanna history. After visiting all the smaller and eye-catching temples, we took a breather and watched the heavenly city of Chiang Mai from the high grounds of the temple.

The following day we took in the Night Market, had a fabulous dinner at a five-star venue that served an excellent regional menu. Then we rushed back to the spa for one last night of well-deserved dalliance.

After a superb lunch at the Corona restaurant, we headed straight to the Agri-national Development Study Institute in Bangkok, a two-hour drive from Bangkok, where we learned about rice growing, poultry research and their unusual fac-

Back in Bangkok, it was time to shop for the boys while the girls went to Rattasiddhi Wellness Spa Resort in Chiang Mai. And since it was still the last day of the New Year celebration, water was everywhere and everyone was out of the house.

Yes, *dablings*, we were pampered in one of the best spots in Thailand, entertained superbly by the Thai Tourism Industry and completely spoiled by Thai Airways. The world's first Thai Airways International's superb service has been the highlight of this airline's popularity. *dablings*, as it means, is to bring Thailand to the world, and the world to Thailand.

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# A dazzling hair and fashion show in Singapore

SINGAPORE IS TRULY ASIA'S MOST dynamic, vibrant fashion capital. This is evident in the recently concluded Singapore Fashion Festival (SFF), the annual 30-day event presented by MasterCard.

According to Georges Tan, vice president, Communications, Asia Pacific, MasterCard Bankworld, this is the second year that MasterCard is sponsoring the Singapore Fashion Festival as part of the company's thrust to build a strong fashion platform globally. Aside from the SFF, MasterCard is also a strong supporter of Singapore's premier global fashion events such as the International Australian Fashion Week, MasterCard Luxury Week Hong Kong, Fashion Week for the Primary Trust in London and this year, the



HOLISM! Coaches (top) and Performers (right)



MATTHEW WILLIAMS

## Chicago Fashion Week

In all of these events, MasterCard fashion ambassador in Asia Pacific, celebrity model of Denise Miller who was in MasterCard's Fashion Week advertising campaign, acted as host, warmly welcoming VIP guests during cocktail before each show.

Hosted at the Tang Orchard at the Raffles Hotel, this year's festival featured a total of 24 shows, showcasing national designs and, thus supermodels, more than 500 model appearances and over 20,000 fashion enthusiasts who crisscrossed the venue.

Among the national shows were the opening gala by celebrated designer Mark van Williams, Theatre of Style by Robin Ann, Adelle Shum A/W 2008, Tan Fong and Lee Fien Jewellery's Stunning Ring Solo Showcase Coasters by David Production, Rana A/W 2008, Celine Miller's super sexy collection, and the last-py in the City Week's show.

The opening gala for and the Asian preview of celebrated designer Matthew Williams's Autumn/Winter 2008 collection, Williams's (also inspired) collection showed all trademarks with African and Asian inspirations in flowing and textured fabrics.

On the second day Singapore's fashion scene celebrated an 180th anniversary with Theatre of Style, a new theatrical production featuring some of the world's best talents.

In the evening, London-based Singapore designer Ashley Urban presented a collection that could be summed up in one word: fashion forward.

Leading Singapore's featured jewelry pieces from Lee Fien Jewellery were by male Canadian models alongside female models wearing costumes inspired pieces by legendary Singaporean costume Tan Fong.

Another interesting highlight was the hair and fashion show by Scottie Coates, a collaboration between Elton Production and Scottie Coates who whose two-hour fashion show went well with the hair design by Elton Production hair master Elton Coates.

Extremely contemporary is the original Singapore label brand which presented pieces that evoked the glamour of the roaring twenties and the spirit of '60s film fest.

Carole Miller showed off pieces inspired by French beautiful handkerchiefs.

The Week's Show features designers from around the globe: John Galliano, Giorgio Armani, DKNY and Zuhair.

The SFF is truly the fashion event of the year. Thanks to MasterCard, brands offering sustainability exclusive pricing, MasterCard also provided perks, privileges and discounts.

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**DESIGNER** James Reyes and his styling assistant

**James Reyes' Fashion**  
 Watch collection  
 shunned color and  
 celebrated quirkiness

**Text by Alex T. Puyos**  
**Photography by Elyse**

**I**N HIS DESIRE TO PRODUCE an "anti-red carpet" ensemble, James Reyes shunned color and instead played with contrasting materials and textures to produce a 26-piece collection of quirky black-and-white dresses and separates.

The Tuesday afternoon show at Makati Shangri-La was part of the ongoing "Fashion Watch" series produced by various designers from Manila, and sponsored by Nokia, the local arm of the Japanese mobile phone giant.

Just like JC Manalang, last week's featured designer, Reyes was doing a solo for the first time when he left the industry four years ago. He also wanted to present something different without turning his back on his fashion roots.

To realize his vision, Reyes looked at some ballroom staples such as jewel-neck chiffon and lace-trimmed skirts in favor of stiff, heavier fabrics like pin striped wool, tulle, leather, and pleated tulle. He also used a lot of black.

At a time, he came up with one of the series' most voluminous-looking collections that neither relied solely on coloring nor draping.

**ANTI-RED CARPET**



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# Anti-red carpet



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# Anti-red carpet



CLOTHES with overall sensibilities

(from page 1)

Instead, Reyes drew from his strengths in mixing and layering to produce staples, such as the blue dress and layered separates with shirts, skirts, jackets, blouses, baby drops and items of hardware for added visual impact.

To keep the collection from becoming pedestrian, he did several wide-legged and looser pants as well as layered, shawl-like items that paired with peppy jackets.

The designer also succeeded in creating a sense of visual movement via his mix of textures, such as contrasting ribbed knits and seersucker, and primary of wool. The mixed grays, he said, were inspired by a typical city's evening skyline.

Japanese influences were still very much evident in a number of his pieces, including a black tuxedo dress with a fringe hem and a long, draped piece made of pleated wool overcoat with white cotton top with red dress and collar.

But unlike certain designers, Reyes knows how to approach sensuality as an overall theme. Apart from knowing his target market well (young, professional types with refined but warm-garbs taste), he knows how to draw inspiration from the marketplace.

"I started working on my collection as early as January," he said. "But I had to break my routine every month as the store (I moved from almost started coming in."



PLAY on patterns and textures



GUTTUS for young, professional types

Imagination, creative ideas  
Being creative is an important trait, especially for local designers who rely almost exclusively on imported fabrics, even the gradient of colors is based on fall fur with out the right materials.

The collection also aimed to be imaginative and creative. After seeing several good and cheap pieces on the blue, he decided he was one step further by joining the people together in to produce diverse printed skirts.

Also, some of the blue didn't quite match, but, knowing the demand effect, they simply were not for falling trends something as blue through actually different in styling lines and prints from different pieces.

A piece or two should have been kept in the closet for later use. We found the white, off-the-shoulder corset number, for instance, a bit off beat in the heavy wool pieces.

A beautiful dress with ruffles on the back designed into an overly designed piece, he thinks is a piece of seriously sophisticated design on the shirt tops.



In his words, Reyes didn't allow the client to get away with the show. In fact of attention-grabbing silhouettes and patterns, he made his models wear better than as an art to make the audience's attention away from the client.

The styling, except for the dress of a hand and the semi-stretchy blouses upon blouses, was also seen and caught inspired.

In an otherwise black and white affair, Reyes' attempt to incorporate hints of color through creative accessories as well as the model's make-up worked his magic.

## Fashion for the radically different

By Margie C. Binkley  
Contributor

James Reyes' designs are not for voluptuous figures

DESIGNER JAMES REYES' fashion designer James Reyes has been called the "father" of the fashion industry in the Philippines. He is known for his innovative designs, his use of color, and his ability to create a unique look for his clients.

Reyes' designs are not for voluptuous figures. He is known for his innovative designs, his use of color, and his ability to create a unique look for his clients.

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Months before season five (last season) was on the air, Reyes was in the middle of a moment in the fashion world, and Reyes was "breaking, conceptual and creative," recalls Reyes.

In his mind, Reyes was creating images of an urban jungle and a city of people living in the city, not in a rural town, but in a city.

His graphic design background was evident in the use of black, white and gray tones, accented with bold colors.

Reyes' designs are not for voluptuous figures. He is known for his innovative designs, his use of color, and his ability to create a unique look for his clients.

Reyes' designs are not for voluptuous figures. He is known for his innovative designs, his use of color, and his ability to create a unique look for his clients.

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# Kian's cool collections

By Harold R. Croi  
Photography by Brian Foxworth

**ACTOR-TV HOST KIAN KAZEMZADEH** used to spend a lot of time on bars and clubs.

Through 18 to 20, he had a collection of objects, in rapid rotation that is an illustration of the transient nature of youth.

"I started my first collection when I was 12, and I had a collection of Coca-Cola cans. I had a collection of Coca-Cola cans. I had a collection of Coca-Cola cans."

**Collections**

I started collecting little Coca-Cola cans. I had a collection of Coca-Cola cans. I had a collection of Coca-Cola cans.

My collection of Coca-Cola cans. I had a collection of Coca-Cola cans. I had a collection of Coca-Cola cans.

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THIS Coca-Cola phone actually works. "When somebody calls, the light goes up," he says.



**OUT OF THE CLOSET**

KIAN's toys, like the ones (far left), inspire him to work harder.

Also, it's got to be the best. I've got to be the best. I've got to be the best. I've got to be the best.



KIAN has jackets like this Armani, only, and an Armani jacket bought for \$100.



THREE is his board game.



KIAN's most treasured card is the one signed by his dad, Kian Kazemzadeh.



HE is also a collector of shoes.



KIAN's great collection of his old books, says.

From Dad's life as a writer—probably.



HE says, "I had a collection of toys."

**Clothes**

This black cotton t-shirt is my lucky shirt. I had a collection of t-shirts. I had a collection of t-shirts.

HE says, "I had a collection of clothes."

**Posters**

This poster of the band The Beatles is my favorite. I had a collection of posters. I had a collection of posters.

**Scars**

I had a scar on my chin. I had a scar on my chin. I had a scar on my chin.

**Accessories**

My lucky necklace is the one I had. I had a collection of necklaces. I had a collection of necklaces.

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